

Build and Grow your Future



SCHEDULE OF RETAIL FEES AND CHARGES

Schedule of Retail Finance Fees and Charges

This schedule is applicable and correct from 1 January 2016.

Retail Finance Interest Rates

New & Used Equipment: Please refer to programs issued

Retail Finance Customer Fees

Establishment Fee	Amount
Individuals and companies (including goods mortgage, concurrent deals, draw down, and less than \$20,000 contract)	\$425

Retail Finance – Payable by CNH Industrial Capital

Retail Commission	Amount
On interest charges per contract introduced	2.00%

Condition Reports Paid - Repossessions	Amount
Combines	\$200
Tractors	\$200
Construction	\$200
Trucks	\$200
All other	\$100

Commission - Repossessions	Amount
Tender received through dealership where equipment located	5% (GST inclusive) on sale price
Tender received through dealer where equipment not located	2.5% each dealer (GST inclusive) on sale price
Equipment purchased by dealer	Nil
Tender received directly through website - equipment at a dealer	2.5% (GST inclusive) on sale price
Tender to auction house	Nil by CNHIC - refer to auction house

Other

Other Fees	Amount
Dishonours	\$50
Statements issued	Nil

Stock Audit Matrix – audits conducted at no cost (4 per year)			
A rated dealers	B rated dealers	C rated dealers	D rated dealers

Audit Charge	Amount
Performance	\$650 (GST exclusive) per dealer location

Curtailments

Product	Curtailment	Term on Floor
New CIH and NH AG	5% every 6 months commencing at 360 days	Maximum 990 days
Used CIH and NH AG	10% every 3 months commencing at 270 days	Maximum 540 days
New Allied	5% every 6 months commencing at 360 days	Maximum 990 days
Used Allied	10% every 3 months commencing at 270 days	Maximum 540 days
Trade In Equipment	10% every 3 months commencing at 270 days	Maximum 540 days